

A SURE WAY TO HIRING, ACCELERATED.

Epes Transport System, LLC ramps up speed-to-hire with Asurint.

EPES TRANSPORT SYSTEM, LLC PROFILE

- Full truckload carrier
- 92 years in business
- 1,600 trucks
- 800-900 Annual Hires

SPEEDING TOWARD A HIRE

Talk to Jimmy Orr, Director of Driver Recruiting for Epes Transport System, LLC and you'll hear a familiar story about the aggressive competition he faces when hiring drivers.

A severe talent shortage in the U.S. pits transportation companies against each other for the same prospects. Or as Orr explains, "we all have our fishing lines in the same pond. We're all fishing for the same people."

As a result, the fine points of the recruiting process—first and foremost speed-to-hire—often make the difference in filling seats or leaving truck consoles empty. "We have to be quick," says Orr. "We want to be competitive in this business. We have to make sure we are expediting the invitation to this driver. We want to lock them down."

THE CHALLENGES OF AN UNDERPERFORMING INCUMBENT

Unfortunately for Epes Transport System, LLC and Orr, the background screening provider the company had been using wasn't meeting their need for speed.

Frequent delays on background screens left Epes Transport System, LLC in a tough situation. The company would bring drivers in for orientation—paying for their travel, lodging, and training time—only to receive background screen results after that fact.

“ We got back more information, quicker. We were able to make better informed decisions at a faster pace. And in the end, our bill with Asurint was still lower than with the company we were using.

Jimmy Orr
DIRECTOR OF DRIVER
RECRUITING

”

CHALLENGES SOLVED WITH ASURINT:



Sluggish Check Results:

Delayed reports meant delayed hiring decision



Nimble Turnaround:

Same-day reporting gets drivers on the road, faster



Wasted Dollars:

Ineligible drivers participating in orientation, creating post-hire complications



Cost-Effective Screens:

Ensuring only eligible drivers participate in orientation preserves budget



Incomplete Information:

Head-to-Head comparison showed missing criminal history



Comprehensive Candidate Profile:

Head-to-Head comparison revealed Asurint superior in speed, complete information

LET ASURINT BE YOUR TRUSTED SCREEN TEAM

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Sometimes, the situation was even worse.

“We were having cases where drivers were hired, they were running loads for us for weeks. And then we’d get back background screen results that negatively affected their status. So, we had to bring a driver in, maybe recover a truck from somewhere, and that money goes away.”

Finally, they’d had enough with the unnecessary expense and frustration. Epes Transport System, LLC began the hunt for a better solution.

A HEAD-TO-HEAD TEST

As tough as the competition for drivers may be, it doesn’t prevent transportation companies from sharing tips on best practices. That’s how Orr and another Epes Transport System, LLC representative found themselves among recruiters from eight different carriers at an education session hosted by Asurint. In addition to exchanging ideas and recruiting innovations, they all heard about Asurint’s criminal background screen solution.

Given their struggles with background screens, Epes Transport System, LLC was intrigued, but they wanted to be sure Asurint’s claims would be matched by reality. Epes Transport System, LLC decided to run a head-to-head test. The company incurred the

“ It’s a big cost-savings to be able to get the reports back in a timely manner.

”

extra expense to run all background investigations through both the incumbent provider and Asurint.

What did the comparison reveal? Orr says Asurint hit the trifecta of speed, detail, and cost: “We got back more information, quicker. We were able to make better informed decisions at a faster pace.”

EPES REALIZES SIGNIFICANT SAVINGS

By the end of the 30-day test, the decision to switch to Asurint was obvious to Orr and he’s never looked back. He estimates that at least once per month, Epes Transport System, LLC avoids an expensive post-hire complication with a background screen, thanks to Asurint’s rapid turnaround. “It’s a big cost-saving to be able to get the reports back in a timely manner.”

“ [With Asurint] everything works like we’re told it’s going to.

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What’s more, his confidence level has dramatically increased. “I can go ahead and request a 10-year background check and even if they lived in 10 counties, I could probably get six or seven of those counties back in the first one or two hours. And surely, if I have a person scheduled to come to class five days later, I’m more than likely going to get all those reports.”

The Epes Transport System, LLC team has high hopes for what’s in store in the future for one key reason: with Asurint “everything works like we’re told it’s going to.”

WHAT ASURINT SOLUTIONS DOES EPES USE?



CRIMINAL
BACKGROUND
CHECKS



MOTOR VEHICLE AND
DRIVING RECORDS
REPORTING



EMPLOYMENT
AND EDUCATION
VERIFICATIONS

Asurint is innovating the background screening industry. Our powerful, customizable technology—backed by subject matter experts and personalized assistance—helps employers hire the right candidates every time, and faster than ever before.

Our clients leverage faster background checks to reduce manual workloads, minimize compliance risk, promote a safer workplace, and drive insights to boost hiring and recruitment success without sacrificing comprehensive, complete records. From the first candidate interaction to the final hiring decision, Asurint helps HR professionals get what they desire—to achieve a streamlined process and seamless candidate experience.

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ASURINT
BACKGROUND SCREENING SOLUTIONS